

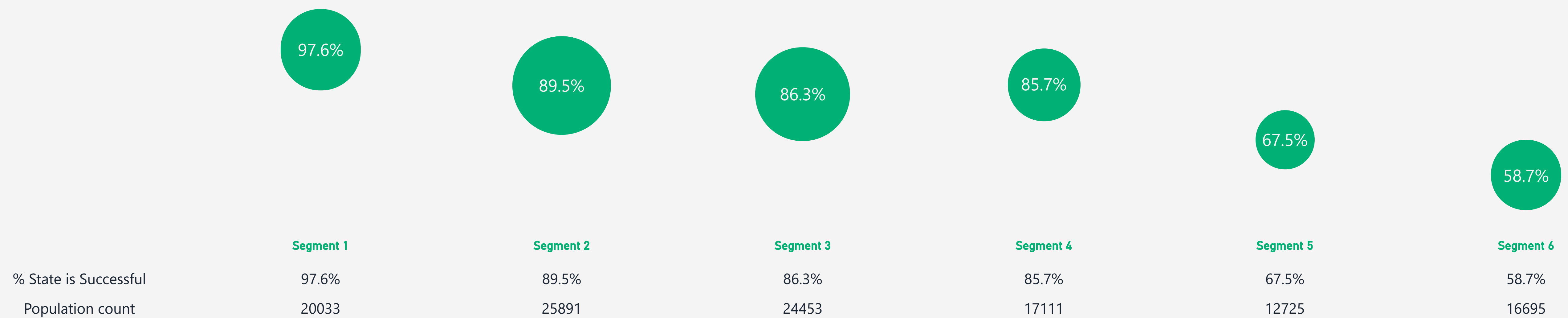
MOST PROJECTS ARE LAUNCHED FROM THE UNITED STATES, SO LET'S INVEST IN PROJECTS BASED IN THE UNITED STATES



Key influencers Top segments

When is State more likely to be ?

We found 6 segments and ranked them by % State is Successful and population size. Select a segment to see more details.



Let's explore the highly successful segment of projects with more than 50 backers and goal less than \$5,000

THE SUCCESS RATE IS MUCH HIGHER FOR THIS GROUP

And we cast a wider net too!

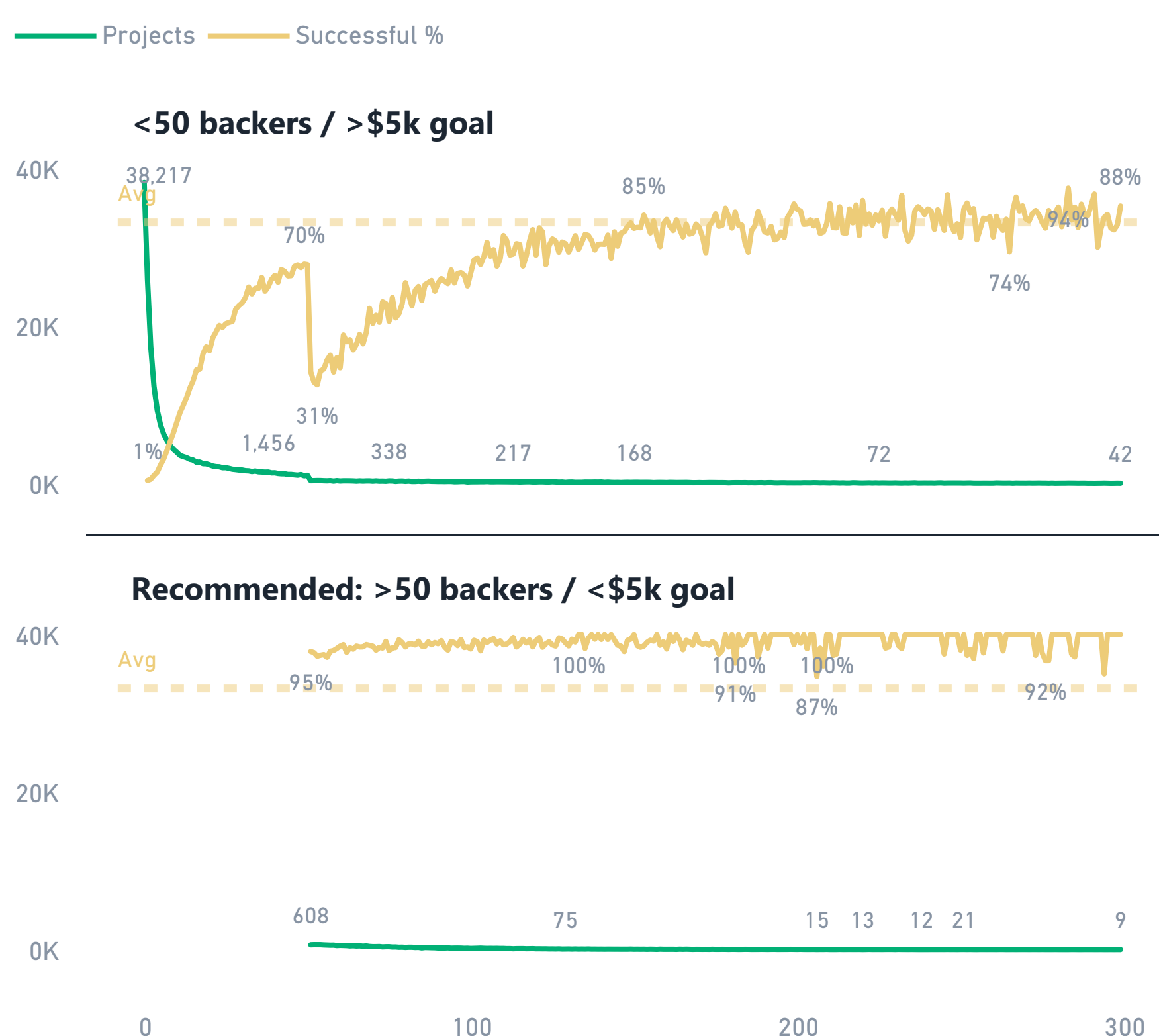
<50 backers / >\$5k goal	263,438 Projects	30.80% Successful %	28,444,578 Backers
Recommended: >50 backers / <\$5k goal	29,180 Projects	96.52% Successful %	4,645,272 Backers

NEXT STEPS

Focus on projects with **goals less than \$5,000** that already have **closer to 50 backers**.
 Another approach is to help market a targeted project to get more backers.
 Category is not overly important, so pick what speaks to you.

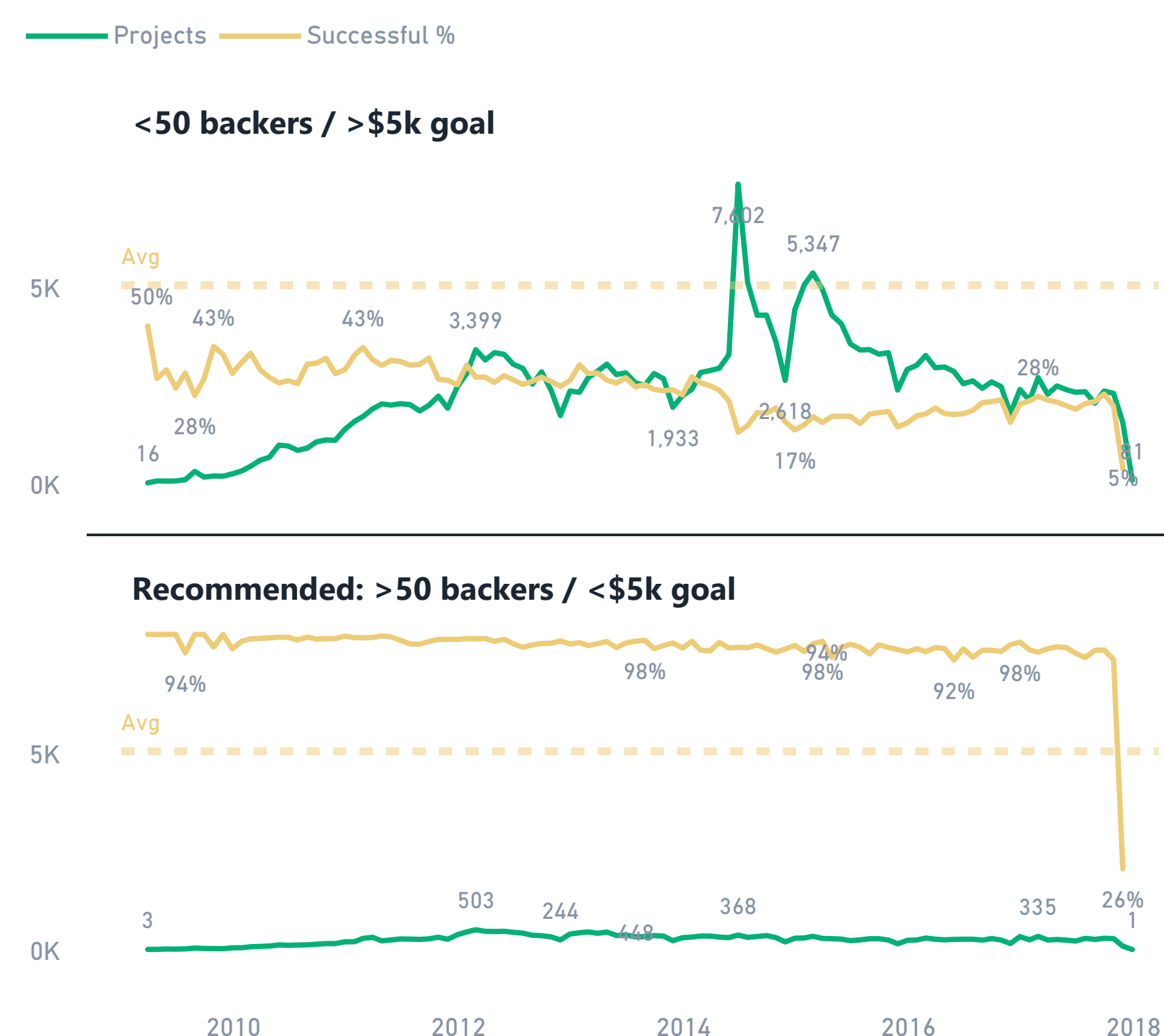
BACKERS TRENDS FOR PROJECTS FAVORS MORE BACKERS

CAPPED AT 300 BACKERS, BUT PROJECTS CAN HAVE 100,000's of BACKERS



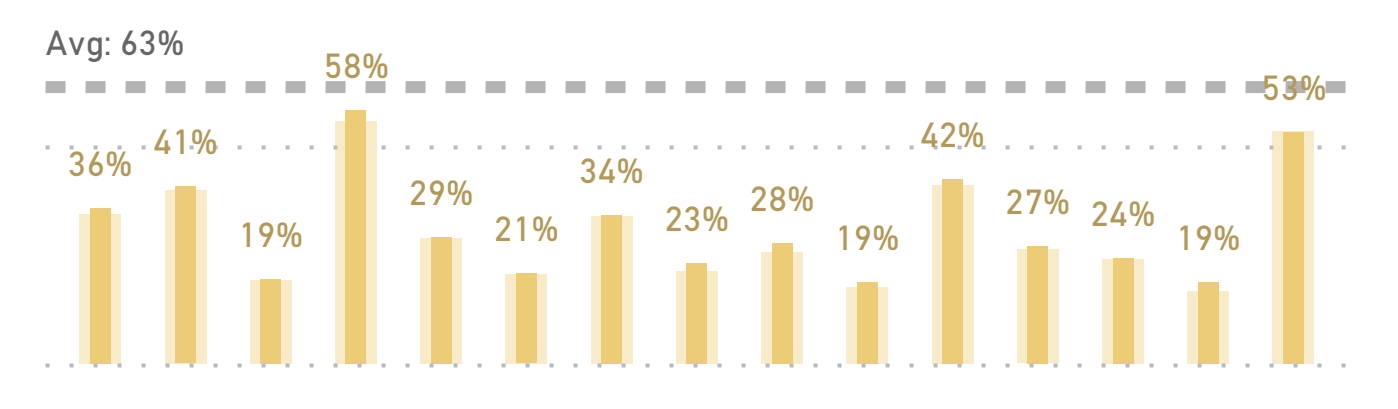
MONTHLY TRENDS ALSO SHOWS SOLID PERFORMANCE

LAST MONTH IS ASSUMED TO BE PARTIAL MONTH



CATEGORY IS NOT A FACTOR FOR SUCCESS WITHIN RECOMMENDATION

<50 backers / >\$5k goal



Recommended: >50 backers / <\$5k goal

